

Pega Keynote

Don Schuerman
Pegasystems





Unlock transformation

Setting a course for the
Autonomous Enterprise



Digital Transformation is no longer just
an opportunity,

It is an imperative.



Time to chart a course for transformation

Enterprises that thrive will make a crucial decision

1010
1010

AI that gets more of the same done faster

Generate more code, more efficiently
Build applications for users



AI that accelerates your enterprise transformation

Accelerate modernization and innovation

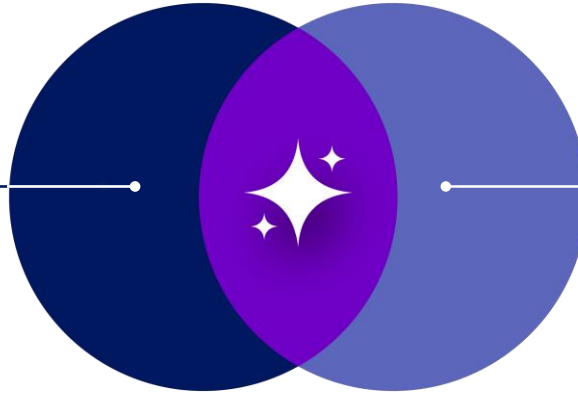
Build software around the work and outcomes

Leaders are changing the way they build software

Centered on *outcomes* and optimized with AI and automation

Easy experiences that cut across channels

with seamless decisions & workflows that operate in every interaction



Optimized processes enterprise-wide

with automations that work across back-end systems

Enterprise leaders are using AI for transformational change

\$150M+

Ave. incremental value per 10M customers

50%

Faster workflow design

20-40%

Improvement in Net Promoter Score

Transformation unlocks massive value

Imperative to thrive in the digital economy



Valuable customers for life engaged by **real-time personalization**



£100M PROFIT INCREASE
in a single market



Massive efficiency and ubiquitous self-service delivered by **Autonomous Automation**



90% TIME REDUCTION
to process access requests



“First to market” speed and continuous optimization on a **Digital platform**



500 WORKFLOWS
transformed and optimized

Three steps to unlock transformative value



Raise the
legacy anchor



Build the right
BOAT



Set a course for the
**Autonomous
Enterprise**

Enterprises are anchored by legacy apps

In the US, **\$1.14 trillion** is spent every years on maintenance of existing IT investments¹



Your customer journey,
fractured.

Teams spend up to **60% of their workdays** bridging gaps between disconnected systems¹



Your data,
trapped.

79% of organizations that have embraced real-time analytics reported **revenue growth averaging 15% within a year**²



Your agility,
stifled.

Legacy maintenance accounts for **57% of overall IT investment** in the US.³

But traditional modernization efforts don't cut it.



Manual discovery

Long & costly



Partial migrations

Duplicate costs, never fully retire



Lift & shift

Millions is missed optimization opportunities



GenAI opens a new approach to modernization

But it requires the right structure

THE RISE OF OF APPLICATION GENERATION PLATFORMS

"Application generation (AppGen) platforms represent the evolution of practical platform engineering to take full advantage of AI (especially generative AI) while mitigating its drawbacks."

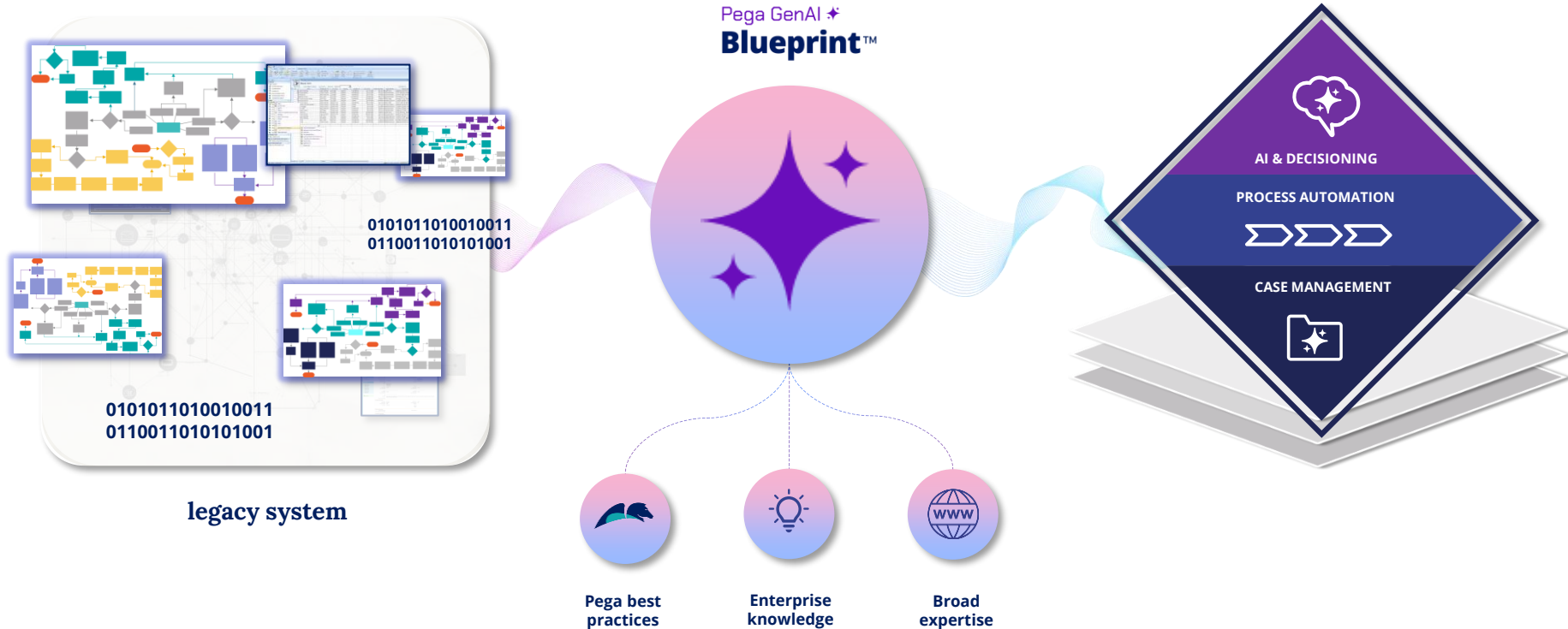
"The core authoring experience will be a cycle of natural language prompting and subsequent iteration through efficient and visual mediums."

FORRESTER®

The screenshot displays the PEGA GenAI Blueprint™ interface for 'End to End Claims Management'. At the top, it shows 'PERSONAL PROPERTY AND CASUALTY - BP-38044' and 'My Blueprint Dashboard'. A progress bar indicates the current step is 'Case Lifecycles', with other steps being 'Application Context', 'Case Types', 'Case Data Model', 'Live Data', 'Personas', and 'Summary'. Below the progress bar, there is a section titled 'Let's define the Lifecycle for each Case Type' with a dropdown menu set to 'Settlement' and an 'Edit Lifecycle' button. A detailed description for the 'Settlement' case type is provided: 'The Settlement case type is used to negotiate and process the settlement of a claim. It involves reviewing the claim assessment, determining the appropriate settlement amount, and coordinating the payment to the policyholder or their designated beneficiaries.' The main workflow is visualized as a sequence of four steps: 'Claim Settlement', 'Settlement Finalization', 'Review and Payment', and 'Process Finalization'. Each step contains a list of tasks with status indicators (e.g., 'Review Policy Coverage', 'Notify Policyholder', 'Review Settlement Documents', 'Archive Settlement Details'). At the bottom, there are 'Back', 'Save & Close', and 'Next' buttons.

Unlock innovation with AI-led transformation

Pega provides the proven structure to reimagine and retire your legacy



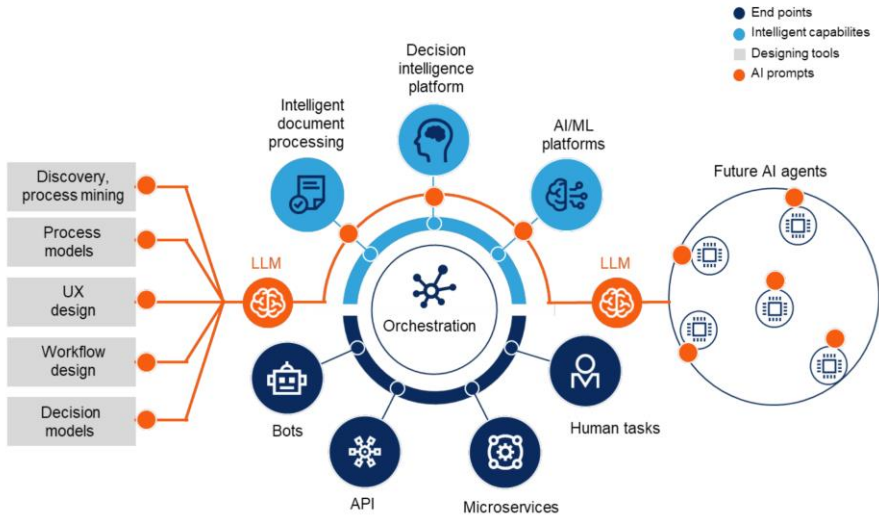
With the right platform,

**modernization enables
transformation.**



Your platform for transformation is a BOAT

Business Orchestration and Automation Technology



Source: Gartner

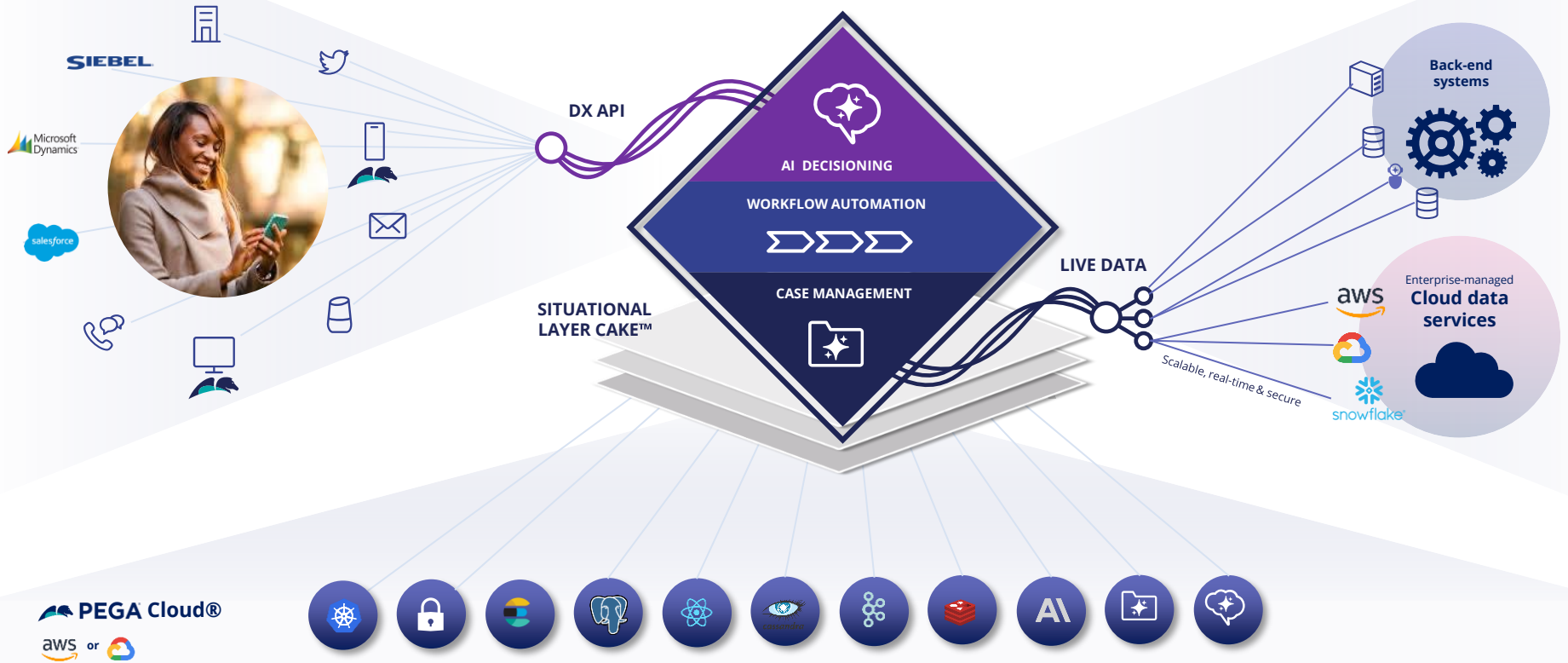
AN AUTOMATION PLATFORM FOR THE AI FUTURE

“BOAT is a class of technology that enables orchestration of a wide range of business processes to automate them while connecting disparate enterprise applications and augmenting business operations with embedded AI capabilities.”

Gartner®

Pega is the BOAT that works across channels and data

Center-out architecture for orchestration and automation on the cloud



PEGA Cloud®

aws or

The future will be defined by

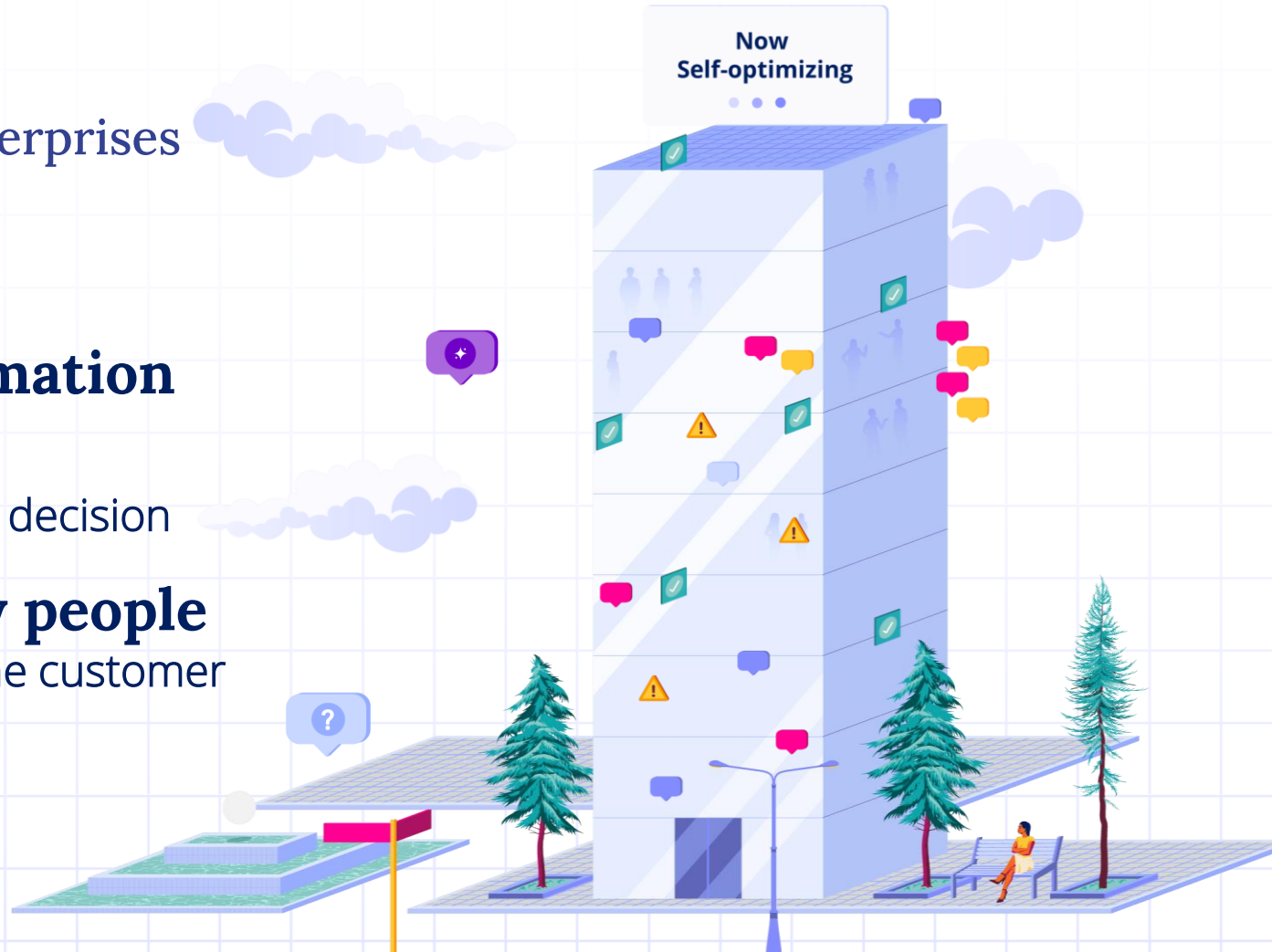
Autonomous Enterprises

Where...

Agentic Automation
does the work

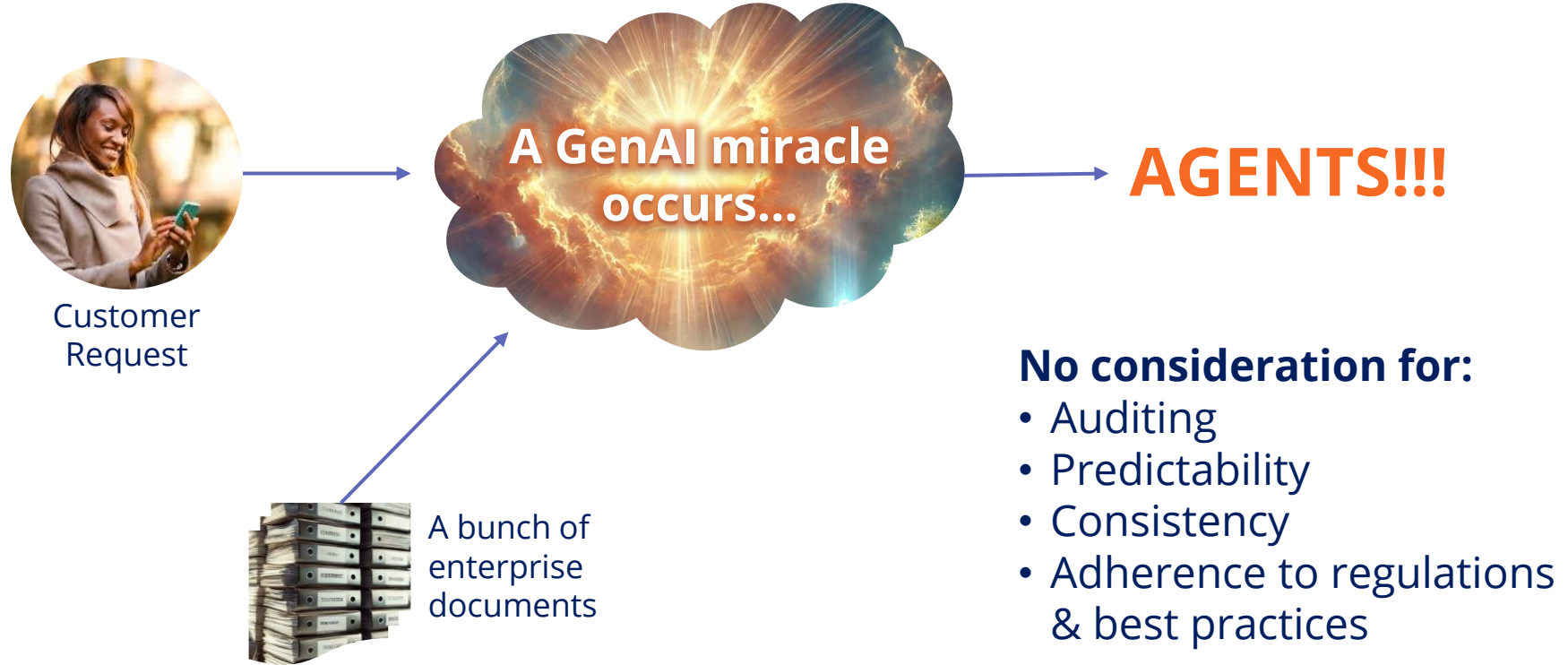
AI optimizes every decision

Supervised by people
freed to focus on the customer



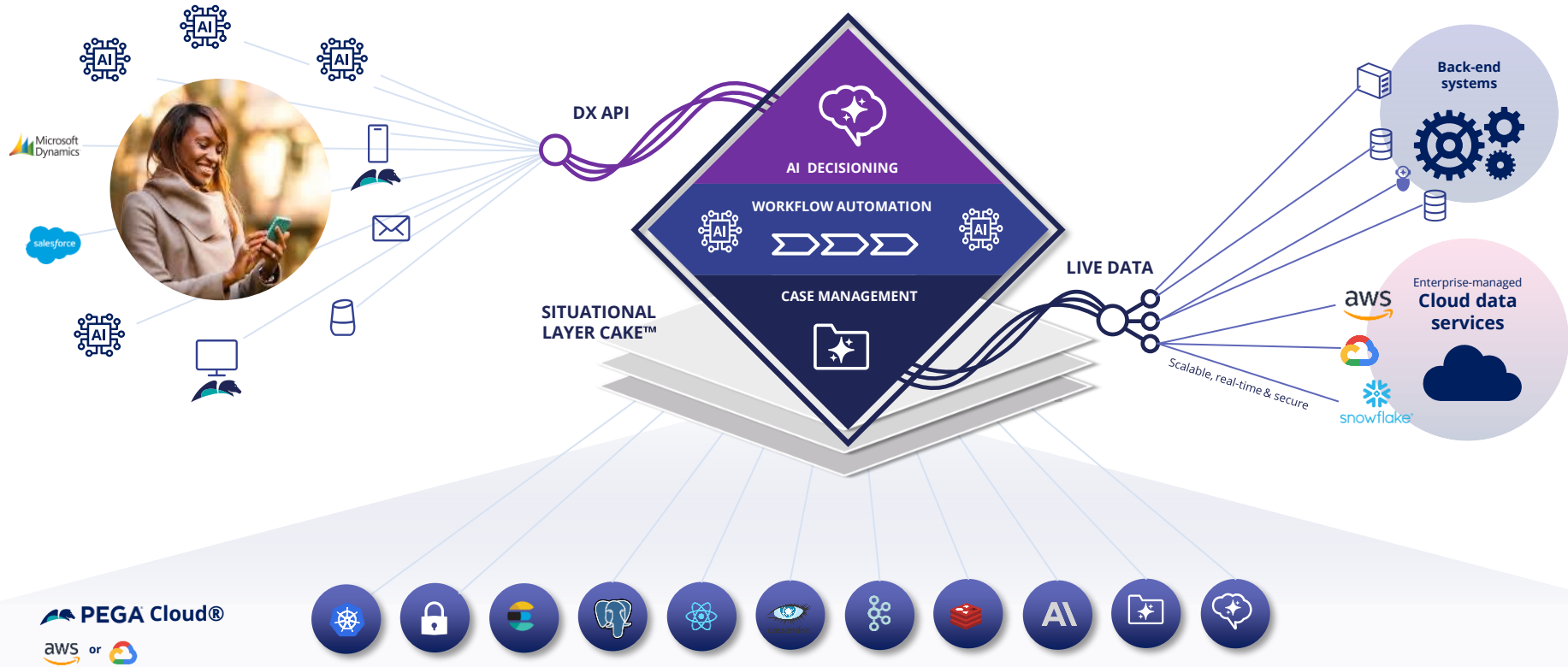
Too often, the map to autonomous feels mythical

And for regulated enterprises, even a little be scary



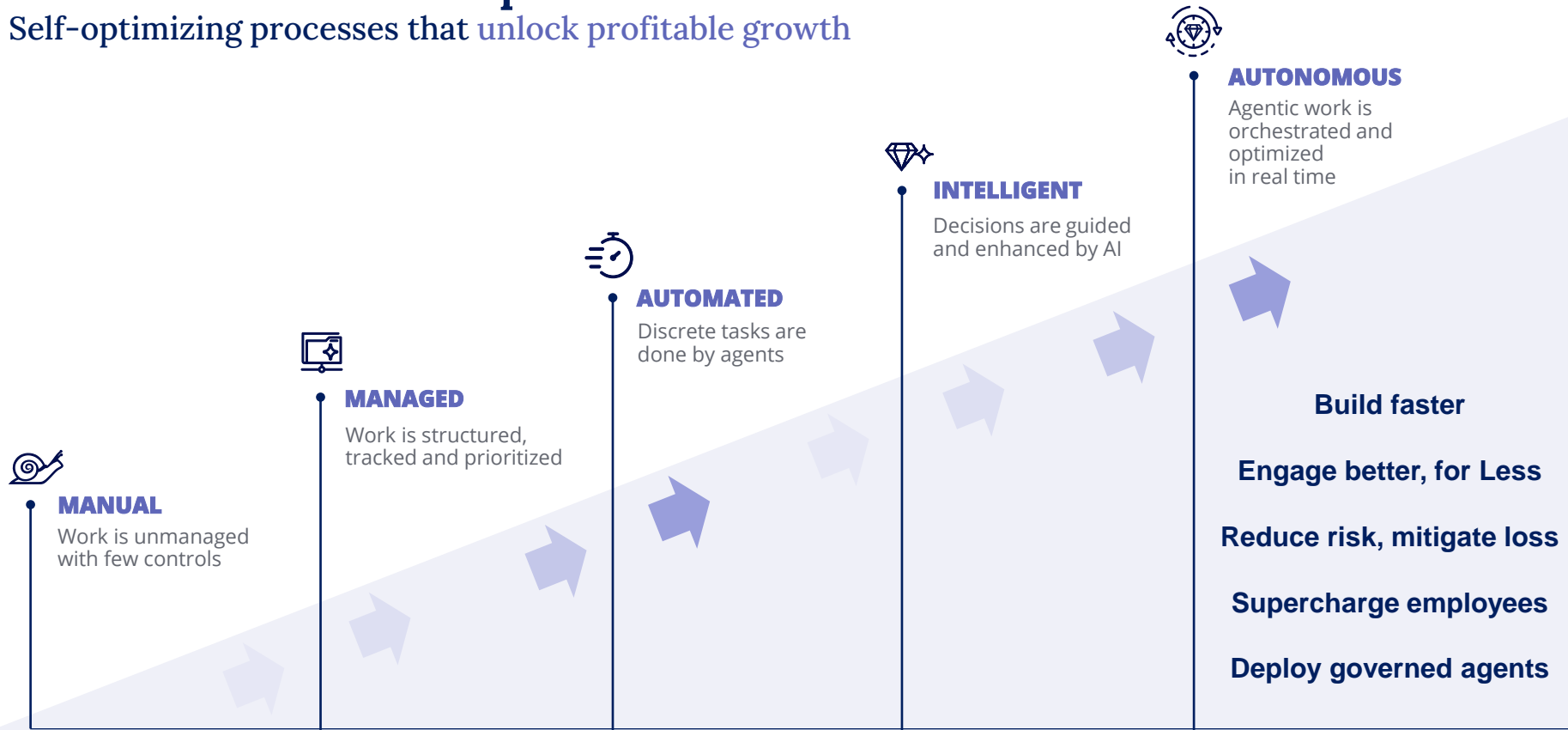
A proven architecture for governed agents

Center-out puts the focus on outcomes for agent orchestration and optimization

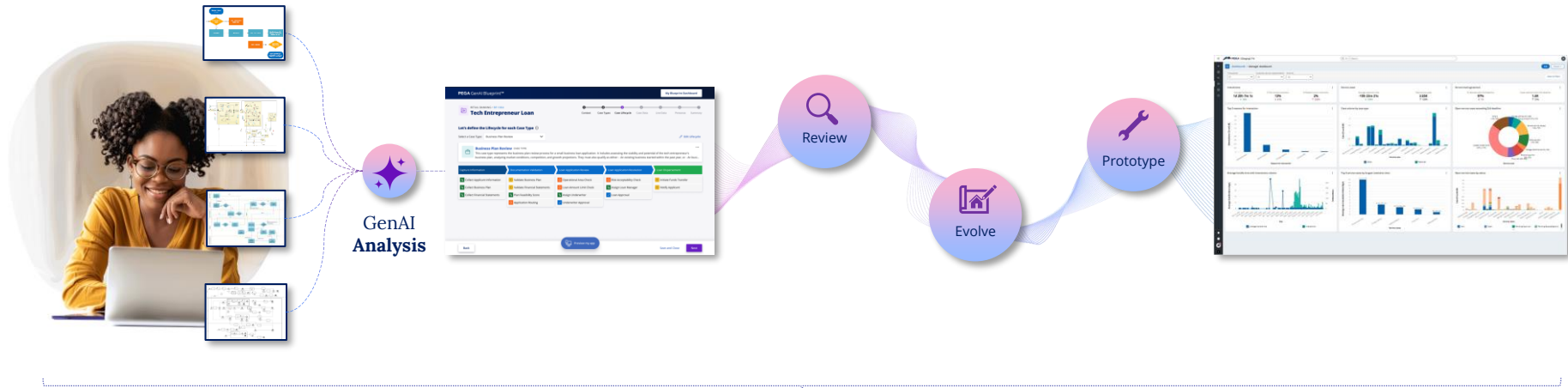


The Autonomous Enterprise

Self-optimizing processes that unlock profitable growth



Start your AI-led transformation today.



Blueprint workshop

1 day.

Take 1 process from legacy to reimagined workflows.



PEGA[®]